

## Club Health Assessment for District 24 D through February 2014

| WERNATION      |                                 |                 | Status  | Membership                                     |                         |                           |                      |  |                                     |   |   |   | Finance               | LCIF                          |   |  |                    |  |
|----------------|---------------------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---|--|--------------------|--|
| Club<br>Number | Club<br>Name                    | Charter<br>Date | Current<br>Status   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported | No<br>Active<br>Email **                            | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                                 |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than                               | repeat                |                               | Notes the officers that do not have an active Email | in 12  |                    |  |
| Clubs mor      | e than two years old            |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 9268 BO        | YKINS                           | 02/14/1947      | Active  | 32   | 9                       | 1                         | 8                    | 33.33%   | 24                                  | 22  | 0   |   |                       | N                             | P,M   | 10   |                    |  |
| 9269 CAF       | PE CHARLES                      | 05/31/1934      | Active  | 13   | 0                       | 0                         | 0                    | 0.00%  | ú 13                                |   | 0   |   |                       |                               | P,M   | 0  |                    |  |
| 9270 CEN       | NTRAL SHORE                     | 02/06/1959      | Active  | 18   | 2                       | 1                         | 1                    | 5.88%  | ú 16                                | 7   | 2   |   |                       | N                             | P,M   | 2  |                    |  |
| 9272 CHE       | ESAPEAKE DEEP CREEK             | 02/09/1970      | Active  | 19   | 4                       | 0                         | 4                    | 26.67%   | i 17                                |   | 1   |   |                       | N                             | Р   | 1  |                    |  |
|                | ESAPEAKE GREAT<br>DGE           | 01/24/1957      | Active  | 18   | 3                       | 0                         | 3                    | 20.00%   | 15                                  |   | 0   |   |                       | N                             | Т   | 0  |                    |  |
| 9306 CHE       | ESAPEAKE HOST                   | 12/08/1947      | Active  | 14   | 3                       | 0                         | 3                    | 27.27%   | 10                                  |   | 1   |   | 3                     | N                             |   | 0  |                    |  |
| 9307 CHE       | ESAPEAKE SOUTHSIDE              | 01/23/1948      | Active  | 43   | 1                       | 2                         | -1                   | -2.27%   | 46                                  | 19  | 0   |   |                       | N                             |   | 5  |                    |  |
|                | ESAPEAKE WESTERN<br>ANCH        | 05/27/1992      | Active  | 24   | 1                       | 5                         | -4                   | -14.29%  | 28                                  | 10  | 0   |   | 2                     | N                             |   | 12   |                    |  |
| 9271 CHI       | JRCHLAND L C                    | 05/09/1966      | Active  | 42   | 0                       | 1                         | -1                   | -2.33%   | 42                                  | 20  | 0   |   | 2                     | N                             | M   | 0  |                    | \$500.00                                   |
| 9273 CRA       | ADOCK                           | 07/08/1947      | Active  | 17   | 1                       | 0                         | 1                    | 6.25%  | ú 15                                |   | 1   |   | 2                     | R                             | Р   | 33   |                    |  |
| SCH            | STERN VIRGINIA MEDICAL<br>HOOL  | 03/01/2011      | Active(1)   | 6  | 0                       | 21                        | -21                  | -77.78%  | 23                                  | 1   | 0   |   |                       | N                             |   | 0  | 90+ Days           |  |
| 9276 FRA       | ANKLIN                          | 11/24/1933      | Active  | 17   | 1                       | 3                         | -2                   | -10.53%  | 19                                  | 20  | 1   |   | 3                     | R                             | М   | 6  |                    |  |
| 9277 GL0       | DUCESTER                        | 11/21/1947      | Active  | 22   | 2                       | 2                         | 0                    | 0.00%  | 22                                  | 3   | 3   |   |                       | N                             | S   | 33   |                    |  |
| 9281 HAN       | MPTON MERCURY                   | 03/16/1965      | Active  | 18   | 1                       | 0                         | 1                    | 5.88%  | ú 18                                |   | 0   |   | 3                     | R                             |   | 0  |                    |  |
| 9282 HAN       | MPTON NORTHAMPTON               | 12/13/1960      | Active  | 23   | 4                       | 2                         | 2                    | 9.52%  | <u>5</u> 21                         | 24  | 0   |   |                       | N                             | Р   | 16   |                    |  |
| 9280 HAN       | MPTON PHOEBUS                   | 02/26/1947      | Active  | 26   | 0                       | 1                         | -1                   | -3.70%   | 28                                  | 1   | 0   |   |                       | N                             | P,M   | 34   |                    |  |
| 60355 JAN      | MES CITY                        | 02/10/1998      | Active  | 35   | 4                       | 3                         | 1                    | 2.94%  | 34                                  | 6   | 0   |   |                       | N                             |   | 0  |                    | \$350.00                                   |
| 9285 LAN       | ICASTER COUNTY                  | 09/23/1947      | Active  | 38   | 1                       | 0                         | 1                    | 2.70%  | 37                                  |   | 0   |   |                       | N                             |   | 1  |                    |  |
| 9287 MA        | THEWS                           | 12/13/1954      | Active  | 57   | 7                       | 1                         | 6                    | 11.76%   | 50                                  | 10  | 0   |   |                       | N                             | M   | 33   |                    |  |
| 9288 MID       | DLESEX COUNTY                   | 02/27/1962      | Active  | 49   | 3                       | 4                         | -1                   | -2.00%   | 49                                  | 9   | 1   |   |                       | N                             | M   | 3  |                    |  |
| 40743 NEV      | W KENT COUNTY                   | 01/22/1982      | Active  | 28   | 1                       | 4                         | -3                   | -9.68%   | 31                                  | 6   | 0   |   |                       | N                             | Р   | 0  |                    |  |
| 9289 NEV       | WPORT NEWS DENBIGH              | 04/23/1959      | Active  | 35   | 2                       | 3                         | -1                   | -2.78%   | 37                                  | 1   | 0   |   |                       | N                             | P,M   | 0  |                    | \$100.00                                   |
| 9290 NEV       | WPORT NEWS HOST                 | 01/06/1933      | Active  | 15   | 1                       | 2                         | -1                   | -6.25%   | 5 17                                | 3   | 0   |   |                       | N                             |   | 0  |                    | \$50.00                                    |
| POI            | NPORT NEWS OYSTER<br>NT MARINER | 05/23/1977      | Active  | 19   | 2                       | 0                         | 2                    | 11.76%   | 17                                  |   | 1   |   |                       | N                             | Т   | 34   |                    |  |
| 9314 NEV       | WPORT NEWS WARWICK              | 05/26/1949      | Active  | 27   | 1                       | 0                         | 1                    | 3.85%  | 25                                  |   | 0   |   |                       | R                             |   | 33   |                    |  |



## Club Health Assessment for District 24 D through February 2014

| WERNATI        | 10NW                               |                 | Status  |  |                         | M                         | lembers              | ship   |                                     |   | Reports   |   |                       |                               |   |  |                    | LCIF                                       |
|----------------|------------------------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---|--|--------------------|--|
| Club<br>Number | Club<br>Name                       | Charter<br>Date | Current<br>Status   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |   | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                                    |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | When more than one year appears in red  | repeat                |                               | Notes the officers that do not have an active Email | in 12  |                    |  |
| 9291 N         | NORFOLK HOST                       | 02/09/1922      | Active  | 33   | 1                       | 2                         | -1                   | -2.94%   | 34                                  | 18  | 0   |   |                       |                               | Т   | 33   |                    | \$1000.00                                  |
| 9286 N         | NORFOLK LITTLE CREEK               | 05/04/1956      | Active  | 19   | 0                       | 3                         | -3                   | -13.64%  | 21                                  | 11  | 0   |   |                       |                               | M   | 0  |                    | \$100.00                                   |
| 105764 N       | NORFOLK MIDDLE TOWN                | 06/12/2009      | Active  | 19   | 0                       | 0                         | 0                    | 0.00%  | 15                                  |   | 2   |   | 2                     | N                             |   | 5  |                    |  |
| 9297 N         | NORFOLK NORVIEW                    | 02/06/1947      | Active  | 13   | 0                       | 2                         | -2                   | -13.33%  | 16                                  | 13  | 2   |   | 4                     | N                             | P,M   | 91   |                    |  |
| 9293 N         | NORFOLK OCEAN VIEW                 | 10/02/1933      | Active  | 20   | 1                       | 2                         | -1                   | -4.76%   | 23                                  | 5   | 0   |   |                       | N                             | Т   | 0  |                    | \$1100.00                                  |
| C              | CEP (10/15/2013 ) CEP Lite         |                 |   | 1  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
|                | NORFOLK STATE<br>JNIVERSITY CAMPUS | 01/21/2011      | Active  | 19   | 0                       | 0                         | 0                    | 0.00%  | 24                                  |   | 0   |   |                       | N                             |   | 8  |                    |  |
| 9294 N         | NORFOLK WARDS CORNER               | 02/14/1947      | Active  | 25   | 3                       | 1                         | 2                    | 8.70%  | 25                                  | 41  | 0   |   |                       | N                             | M   | 1  |                    |  |
|                | NORTHUMBERLAND<br>COUNTY           | 03/16/1953      | Active  | 25   | 0                       | 1                         | -1                   | -3.85%   | 28                                  | 12  | 1   |   |                       | N                             | T   | 9  |                    |  |
|                | OAK HALL NORTH<br>AACOMACK         | 06/28/1984      | Active(2)   | 6  | 0                       | 7                         | -7                   | -53.85%  | 15                                  | 8   | 3   |   | 3                     |                               | Р   | N/R  |                    |  |
|                | DCEANA-LYNNHAVEN<br>GOLDEN LC      | 01/20/1955      | Active  | 19   | 0                       | 1                         | -1                   | -5.00%   | 20                                  | 1   | 0   |   |                       | N                             | Р   | 0  |                    |  |
| 9301 C         | DNANCOCK                           | 10/10/1939      | Active  | 11   | 2                       | 0                         | 2                    | 22.22%   | 9                                   |   | 5   |   | 4                     | N                             | T,M   | 77   |                    |  |
| 9303 P         | POQUOSON                           | 02/18/1948      | Active  | 54   | 1                       | 4                         | -3                   | -5.26%   | 57                                  | 10  | 0   |   |                       | N                             |   | 0  |                    | \$125.00                                   |
|                | PORTSMOUTH CHILDREN<br>FIRST       | 07/26/2006      | Active  | 16   | 2                       | 3                         | -1                   | -5.88%   | 20                                  | 4   | 1   |   | 3                     |                               |   | 1  |                    |  |
| 9304 P         | PORTSMOUTH HOST                    | 12/05/1932      | Active  | 24   | 1                       | 1                         | 0                    | 0.00%  | 24                                  | 4   | 0   |   | 2                     | N                             | M   | 0  |                    | \$200.00                                   |
| 33309 S        | SMITHFIELD                         | 02/07/1977      | Active  | 24   | 1                       | 0                         | 1                    | 4.35%  | 21                                  |   | 0   |   | 3                     | N                             |   | 0  |                    |  |
| 9308 S         | SUFFOLK                            | 07/18/1923      | Active  | 20   | 0                       | 1                         | -1                   | -4.76%   | 21                                  | 4   | 0   |   |                       | R                             |   | 41   |                    |  |
| 65432 S        | SURRY COUNTY                       | 05/15/2002      | Active  | 15   | 1                       | 2                         | -1                   | -6.25%   | 15                                  | 12  | 0   |   | 3                     | N                             | T,M   | 56   |                    |  |
| 9309 T         | TAPPAHANNOCK                       | 01/29/1942      | Active  | 35   | 5                       | 3                         | 2                    | 6.06%  | 28                                  | 1   | 0   |   |                       | N                             | M   | 0  |                    | \$150.00                                   |
| С              | CEP (10/28/2013 ) CEP Lite         |                 | 1   | [  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
|                | /IRGINIA BEACH ARAGONA<br>PEMBROK  | 03/08/1960      | Active  | 14   | 0                       | 2                         | -2                   | -12.50%  | 20                                  | 19  | 0   |   | 2                     |                               |   | 1  |                    | \$200.00                                   |
| 9267 V         | /IRGINIA BEACH BAYSIDE             | 10/04/1951      | Active  | 45   | 2                       | 7                         | -5                   | -10.00%  | 48                                  | 8   | 0   |   |                       | N                             |   | 0  |                    |  |
| 90228 V        | /IRGINIA BEACH CENTRAL             | 11/28/2005      | Active  | 24   | 0                       | 7                         | -7                   | -22.58%  | 29                                  | 4   | 0   |   | 2                     |                               |   | 0  |                    | \$100.00                                   |
| 9310 V         | /IRGINIA BEACH HOST                | 08/24/1933      | Active  | 15   | 0                       | 0                         | 0                    | 0.00%  | 17                                  |   | 0   |   | 4                     | N                             |   | 7  |                    | \$30.00                                    |
|                | /IRGINIA BEACH<br>KEMPSVILLE       | 03/09/1953      | Active  | 40   | 5                       | 1                         | 4                    | 11.11%   | 37                                  | 12  | 0   |   |                       | N                             |   | 44   |                    | \$300.00                                   |



## Club Health Assessment for District 24 D through February 2014

| TOTERN        | ATIONAL   |                 |   | N  | lember                  | rship                     |                      |  | Reports                             |   |   |   |                       |                               |                           | LCIF   |                    |  |
|---------------|---|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---------------------------|--|--------------------|--|
| Club<br>Numbe | Club<br>r Name                                      | Charter<br>Date | Current<br>Status   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth |  | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported | No<br>Active<br>Email **  | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|               |   |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red | ;                       |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                               | officers that do not have |  |                    |  |
| 41781         | VIRGINIA BEACH<br>OCEANSIDE                         | 08/03/1982      | Active  | 17   | 1                       | 0                         | 1                    | 6.25%  | 6 15                                |   | 0   |   | 2                     | N                             |                           | 0  |                    | \$1000.00                                  |
| 9312          | VIRGINIA BEACH PRIN ANN                             | 12/16/1964      | Active  | 15   | 2                       | 0                         | 2                    | 15.38%   | 6 13                                |   | 0   |   | 4                     |                               | P,M                       | 0  |                    | \$1000.00                                  |
|               | VIRGINIA BEACH THALIA<br>CEP (10/30/2013 ) CEP Lite | 04/20/1966      | Active  | 36   | 5                       | 3                         | 2                    | 5.88%  | 6 31                                | 3   | 0   |   |                       | N                             |                           | 0  |                    | \$2000.00                                  |
| 65469         | VIRGINIA BEACH TOWN<br>CENTER-BLIND                 | 06/11/2002      | Active  | 67   | 9                       | 6                         | 3                    | 4.69%  | 6 57                                | 3   | 0   |   |                       | N                             |                           | 0  |                    |  |
| 9299          | VIRGINIA BEACH<br>WOODSTOCK                         | 03/09/1971      | Active  | 16   | 1                       | 0                         | 1                    | 6.67%  | 6 17                                |   | 0   |   |                       | N                             |                           | 56   |                    |  |
| 9316          | WILLIAMSBURG HOST                                   | 04/24/1934      | Active  | 68   | 3                       | 3                         | 0                    | 0.00%  | 68                                  | 22  | 0   |   |                       | N                             |                           | 17   |                    | \$325.00                                   |
| 103318        | WILLIAMSBURG NEW TOWN                               | 07/22/2008      | Active  | 15   | 2                       | 2                         | 0                    | 0.00%  | 6 17                                | 3   | 0   |   |                       |                               |                           | 11   |                    |  |
| 36564         | WINDSOR   | 02/15/1979      | Active  | 20   | 3                       | 0                         | 3                    | 17.65%   | 6 14                                |   | 0   |   |                       | R                             | M                         | 2  |                    | \$500.00                                   |
| 9317          | YORK  | 03/06/1953      | Active  | 31   | 0                       | 4                         | -4                   | -11.43%  | 6 35                                | 8   | 1   |   |                       | N                             |                           | 6  |                    | \$50.00                                    |

## Clubs Cancelled Previous Fiscal Year - Clubs Cancelled within last 12 months may be reinstated

| Club<br>Number                         |              | Club<br>lame                       |                            |                                      | harter<br>Date |             | Current<br>Status*   |                           | Cancellation<br>Date                |  |   |                               |   |   |  |   |                                    |                                     |   |   |
|--|--------------|------------------------------------|----------------------------|--------------------------------------|----------------|-------------|----------------------|---------------------------|-------------------------------------|--|---|-------------------------------|---|---|--|---|------------------------------------|-------------------------------------|---|---|
| 9275 E                                 | XMOR         | E BELLE HA                         | AVEN                       | 08/0                                 | 09/1939        | ) C         | ancelled(            | 6*)                       | 06/30/2013                          |  |   |                               |   |   |  |   |                                    |                                     |   |   |
| 9274 N                                 | IORFOI       | LK CROSSF                          | ROADS                      | 02/0                                 | 04/1948        | 3 <b>C</b>  | ancelled(            | 6*)                       | 06/30/2013                          |  |   |                               |   |   |  |   |                                    |                                     |   |   |
| 86013 F                                | RICHMC       | OND COUNT                          | Υ                          | 03/2                                 | 29/2005        | 5 C         | ancelled(            | 7*)                       | 06/30/2013                          |  |   |                               |   |   |  |   |                                    |                                     |   |   |
| Current<br>Total<br>Clubs (<br>Count ( | New<br>Clubs | YTD<br>Cancelled<br>Clubs<br>Count | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count | YTD<br>Add     | YTD<br>Drop | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth<br>% | Member<br>Count 12<br>Months<br>Ago | Average<br>Member<br>Count<br>Per Club | % of Clubs<br>with less than<br>20<br>members | % No<br>MMR<br>in<br>3 Months | % No<br>Officer<br>Report in<br>12 Months | % of Clubs<br>with<br>balance<br>90+ days | Number<br>of Clubs<br>in<br>Status Quo | % Status Quo<br>Clubs<br>in Financial<br>Suspension | Number<br>of<br>Cancelled<br>Clubs | Average<br>Cancelled<br>Club<br>Age |   | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 57                                     | 0            | 0                                  | 0                          | 1,475                                | 105            | 124         | -19                  | -1.27%                    | 1,488                               | 26                                     | 46%   | 5%                            | 0%  | 2%  | 0                                      | 0%  | 0                                  | 0                                   | 0 | 0%  |

<sup>\* -</sup> Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

<sup>\*\*\*-</sup> Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.

<sup>\*\*\*\* -</sup> Abbreviation: N - New, IP - Immediate Past, R - Repeat.